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Taking on the big boys ... and winning!

May 03, 2016

As a former director of not-so-high-flying Wycombe Wanderers, I can fully comprehend the sheer scale of Leicester City's achievement in winning the Premier League.

A tight budget, a supposed 'has-been' at the helm and a group of journeymen who are supposed to be past their best, they took on everybody who said they couldn't do it – and beat them.

They did it by coming together as a team, believing in themselves and fighting every step of the way to change both professional and public perceptions.

The parallels with our situation are obvious to me.

The FCA is the United, the Chelsea and the City all rolled into one. Unlimited resources with a group of highly paid professionals among their ranks and a hotline to those who make the rules and pull the strings.

Meanwhile Libertatem and APFA are fighting hard to survive, calling on our supporters to believe in us while we take the fight to those who expect to win.

Leicester City's success is proof that the current trend can be bucked. The FCA does not have a God-given right to trample all over the Adviser community without fear of upset. With good organisation, a growing membership and support from both the industry and within Government,

we can achieve the unthinkable; a reversal of FCA policies and a reduction in the stifling fees currently being levied on us.

A greater man than I once said *'The only thing necessary for the triumph of evil is for good men to do nothing.'* He also stated that *'Nobody made a greater mistake than he who did nothing because he could do only a little.'* All I ask is that you read those words carefully, digest them, and do what you believe is right for the future of our industry in this country.

My heartfelt congratulations go out to Claudio Ranieri and his Leicester team. He has shown all of us that, regardless of the odds, a well organised team can achieve great things.

Remember, together we are stronger.

Garry Heath

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